

JOHN H. CHAMBERLAIN

6 Terrace Street
Alfred, NY 14802
Office: (607) 587-9771
Fax: (607) 587-9110

Age: 63 (retired)
Married: 3 Children
Languages: Spanish & French
Hobbies: Fly Fishing

EXPERIENCE

February 2007
Present

LATIN AMERICAN INFORMATION FORUM - Non-Profit (501c3) Curator & Producer of Information Media
6 Terrace Street, Hornell, NY 14802

President & Founder: Not-for-profit, open source, internet media content curator and production company working with universities, radio stations, Hispanic organizations, media, scholars and research centers to provide a searchable website portal/archive for pertinent **audible & video** information regarding the US & Latin America.

March 2002
January 2006

STUBEN TILE CORPORATION – Manufacturer of Ceramic Tile
40 Shawmut Park Drive, Hornell, NY 14843

President and founder: start-up company funded with the help of the SBA and the New York Business Development Company (\$4.2M); high-tech production of decorative tile in a new 45,000sf building. Sold in 2006.

May 1986 -
March 2002

AUGUSTINE HEARD & COMPANY, INC. - Acquisitions, Investments
509 Old Griffin Road, Dania Beach FL 33004

President and founder: acquiring and operating middle market companies located throughout the US and Latin America.

- **BolArt Tile:** 1994, start-up company, located in Sucre, Bolivia employing 70 people to manufacture hand-painted, decorative wall tiles for the US and European markets at a rate of 15,000 units/month.
- **Polymeric, Inc. / TulipTM:** acquired with Bain Capital in 1989 (sales \$97.0 M), the world's largest manufacturer of paints and dyes for the handicraft market. As CEO ('89-'92), reduced operating costs by \$11.0 million and increased sales by \$30.0 million. Opened Latin American distribution (\$3.4 million).
- **Fenwick Corporation:** acquired in 1987 with Adidas West (sales \$20.0 M), the largest fishing rod manufacturer in the US. Relocated production to Merida, Mexico to take advantage of Mexico's maquila program. Built up sales to \$30.0 million, 470 employees, reduced operating cost by 50% and sold to Berkeley Corporation in 1989.
- **Franko Oil:** acquired in 1986 (sales \$60.0 M), retail oil chain with 95 gas stations located throughout the Pacific Northwest. Franko later merged into Plaid Pantry (convenience store chain) and was profitably divested.

December 1985 -
May 1986

SHAW VENTURE PARTNERS - Venture Capital / Portfolio Management (NYSE)
400 S.W. 6th Avenue, Suite 1100, Portland, OR 97204

Portfolio Manager: corporate finance and the marketing of investment management services. Raised \$5.0 million for portfolio management from Latin American sources for Shaw Investment Management, Inc.. Prepared placement memorandums and raised venture capital (\$3.0 million) for high tech venture capital projects.

April 1983 -
December 1985

DAVIS SKAGGS a Division of **SHEARSON LEHMAN BROTHERS** - Investment Banking
160 Sansome Street, San Francisco, CA 94104

Vice President: International, marketed investment advisory services for the above investment banks. Raised over US\$120.0 million from Latin America for placement in investment portfolios balanced to meet client risk tolerances and return expectations.

August 1981 -
April 1983

EMBARCACIONES ZENA S.A. - Ship Building
Merida, Yucatan, Mexico

CEO/Managing Director: Mexico's largest fiberglass boatworks. Employed over 150 workers to build commercial fishing vessels to satisfy a \$350.0 million World Bank-Mexico fishing program. Increased production 700% by reducing man-hours, computerizing operating systems, and retooling design and molds.

October 1979 -
August 1981

MORGAN GUARANTY TRUST COMPANY – Investment Banking
9 West 57th Street, New York 10019

Vice President: responsible for New Business Development for the Trust & Investment Division (Latin America). In 18 months raised over \$110.0 million from foreign, private and institutional sources for investment in multi-currency equity, fixed income and real estate accounts for branches in London, Geneva, Paris, Tokyo and New York.

June 1978 -
October 1979

DEAN, POPE & ASSOCIATES - Merchant Banking
Rodriguez Peña 336, Buenos Aires, Argentina

Partner: specializing in loan syndications, private placements, project financing, real estate development and stock underwriting.

February 1975 -
June 1978

FIRST NATIONAL BANK OF BOSTON - Commercial Banking
100 Federal Street, Boston, MA 02110

Vice President and General Manager: opened and operated two full service branches of the First National Bank of Boston in Bolivia. President of the Financiera Boston, an investment bank specializing in loan syndications, leasing, secondary market operations, project financing and export development.

September 1972 -
February 1975

ADELA INVESTMENT COMPANY - Venture Capital
Paseo de la Republica 3101, Lima, Peru

Investment Officer: promoted to President's Task Force to monitor and troubleshoot a portfolio of equity investments throughout Latin America. Personal efforts resulted in two turnarounds, two portfolio divestitures and a merger. Director of the **Corporación Minera del Sur** (tin mining), **Plasmar S.A.** (PVC tubing), **Banco Industrial** (banking) and **Sociedad de Fomento Ganadero S.A.** (cattle ranching). Investments involved cattle & pig ranching, plywood, sawmills, banking, furniture manufacturing, food processing, PVC extrusion, mining, and investment banking.

March 1968 -
February 1972

UNITED STATES ARMY - Military Intelligence/Engineering

Captain, Green Beret: Executive Officer of the 610th Military Intelligence Detachment and S-2 of the 8th Special Forces Group headquartered in Panama. Was a military advisor to six Latin American countries.

EDUCATION

College

UNIVERSITY OF COLORADO
Boulder, Colorado
Graduated 1967

- B.S. International Finance/Marketing
- Captain Lacrosse Team
- Dean's List

High School

SAINT PAUL'S SCHOOL
Concord, New Hampshire

- Graduated 1963